



## Providing a world class soccer program that enriches children's lives.

Thursday, February 3, 2022, at 7:00 p.m.

Board Meeting

ZOOM Virtual Meeting &  
Denny's 369 W Main Street, Alhambra, CA 91801

ATTENDANCE					
	Barbara Ly Duong		Deanna Arthur		Lenin Orozco
X	Blanca Bocanegra		Herardo Briones	X	Manny Olea
	Blanca Duarte	X	Janet Sanchez	X	Maria Reyes
X	Bulmaro Magallon	X	Jeff Farber	X	Matt Chavez
X	Carmen Gonzalez-Ball		Jeff Yung	X	Melissa Murillo
X	Christina Bentivegna	X	Jim Jaime		Patrick Woo
X	David Martel	X	Juan Estrella	X	Ricardo Quinones
X	David Soto	X	Julio Sanchez		

SUBJECT	NAME
<b>Call to Order 7:03pm</b>	Manny
<b>Past months meeting minutes:</b> motion to accept January Meeting Minutes by Christina, 2 <sup>nd</sup> by Ricardo. Motion passes	Christina
<b>Treasurer Report:</b> see attached reports. Will be receiving the refund from the city for the snack bar key. Need to make sure we receive our repayment from National for the \$5k loan.	Maria
<b>Core Registration:</b> Opening registration March 15, 2022. Early Bird: normally 1 month Fees Proposal: 2019 Registration: early bird was \$120. For 2022 we will increase registration to include the funds we would normally bring in from sponsorship and the Snack Bar. Registration will increase \$25/player to cover loss of revenue from Sponsorships & \$5/player to cover loss of revenue from the Snack Bar. New Registration Price proposal is \$150/player for Early Bird; to increase to \$170 for regular pricing. With the price increase the proposal is to offer families registering 2+ players a \$20 discount per child. VIP & Schoolyard will be structured accordingly. We need to recruit coaches. Sponsorship is intended to get AYSO out into the community not to burden the parents. It's a tax deduction for those companies. Snack Bar: need to look at the program to see how we will proceed. TBD	Janet
<b>Coach Admin Report:</b> things are moving along well, a few hiccups but nothing that hasn't been handled in the past. Need in person training for the newer coaches. Still having issues getting people to help line the fields. Email the parents to come get their trophies and coaches plaques. Referee flags are disappearing. Our region is doing well with masking, other regions are not. Suggestion to make teams responsible for lining the fields. If team doesn't show up, they lose points. Make it clear at the beginning of the season. The first week of All Stars the email went out to all that we are 100% masking; received some pushback. Some referees are not on the same page.	David Soto

Everyone Plays – Balanced Teams – Open Registration – Positive Coaching – Good Sportsmanship – Player Development.



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<p><b>DC Reports:</b></p> <p><b>VIP:</b> nothing with VIP as there is no Winter or Spring season due to lack of fields and volunteers.</p> <p><b>Juan:</b> too many back-to-back games for Schoolyard. Fewer players show up on Sundays than on Saturdays. Difficult getting coaches to volunteer. Not sure of when the season ends. The Skills Training will run through 2/13/22. Suggest a meeting with all coaches prior to season setting all expectations. Grad Series is going well. Good feedback from parents.</p> <p><b>Matt:</b> Saturdays are running well. Teams wanted more games. Getting coaches was difficult. Matt ran 2 other team's practices to recruit.</p> <p><b>Jim:</b> practices are going well. Feel that the kids have been struggling on the field. Slow to start. See a lot of good stuff at practice then on the field, the youngers are struggling, get intimidated. Looking into tournaments. Have gotten a lot of games in, want to keep it going. Building good chemistry.</p> <p>Even though the scores don't show it, the games are more competitive.</p> <p><b>Julio (12U)</b> doing well. Section Girls is doing great, looking forward to playoffs. Boys are struggling.</p> <p><b>14UG</b> section's doing well. 14UG area have no won yet.</p>	All DCs
<p><b>Field Permits:</b></p> <p>Almansor Park: M,W,F 5:30 pm to 8:30 pm, Saturday 8 am to 4 pm, Sunday 8 am to 2 pm through Sunday, Permit through March 13, 2022</p> <p>Barnes Park: M,W,F 5:30 pm to 8:30 pm through the end of May</p> <p>Sierra Vista Park: M-F 5:30 pm to 8:30 pm, Saturday 8 am to 4 pm through the end of May</p> <p>We can try to reach out to some of the Monterey Park Schools for fields.</p>	Jeff Farber
<p><b>RRA Report:</b> we've been doing a great job covering our games. Maro is trying to be at the field as much as possible. Dave S, Ricardo, Manny, Janet &amp; Christina are always there. Just getting ready for Spring Cup.</p> <p>We need to order long sleeve referee shirts.</p> <p>Chistina and Janet inventoried all referee gear; we will order what is needed and referees will need to submit a request form to Maro to reduce the number of referees coming into the bin and getting what they need.</p> <p>Manny &amp; Ricardo ordered finger whistles and referee bags for the referees moving up levels.</p> <p>We ordered new badges; Christina hid them in the bin to be distributed accordingly.</p> <p>Received positive feedback for having a referee tent, cold waters and donuts for the referees.</p>	Maro
<p><b>Area Report:</b> fulfillment of Referee duties. Spring Cup dates have not been set yet. Discussion lead into the referee requirements of teams wanting to play in the Spring, we need National Referees. We need to encourage our referees to continue to level up. Area Director of Mentorship, Lawrence has been coming out to observe &amp; help train referees. We need to become self-sufficient. We have had pushback from coaches mad that they have been required to referee.</p>	Manny



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<p>We haven't had in person classes due to COVID; most courses are available closer to us as Section is in Torrance.</p> <p>Inform Referees when they are observed to be ready to move up.</p> <p>Matt received feedback from the National Referees over the weekend and found it very helpful and appreciated it.</p>	
<p><b>All-Stars, Grad Series, Second Season, EXTRA 2022, Spring Cup:</b></p> <p>Grad Series: no issues with referees. Going well. Coaches/parents entering the field was an issue. 2 weekends left of Grad Series. This Saturday is the last regular season for Boys, Sunday – playoffs. Next weekend Girls have playoffs. Both have championships. Girls only 4 teams will receive 1-4<sup>th</sup> place for both teams. Medals have been ordered.</p> <p>2<sup>nd</sup> Season: We have Sierra Vista in Spring for the littles.</p> <p>Spring Cup: need to recruit new coaches</p> <p>EXTRA: we have interest from 2 teams. All 4 teams from 2 years ago benefited from the program</p>	Manny
<p><b>Uniform Donations:</b> Sending uniforms to Zambia. Some parents have approached us about donating their used soccer gear/jerseys. We can put the word out there that parents can turn in their used gear/jerseys at the 12U bin. Need someone to coordinate it.</p>	Matt
<p><b>8UB Half Day Spring Clinic:</b> idea is to provide a clinic instead of skills training since we will have limited field space. Parents want their kids to get better. Matt doesn't mind providing the clinic. 2 hours on 2 different days. Matt will run the practice and some coaches will assist. Max 24 kids.</p> <p>We need to create more capacity; we need more people to volunteer and fewer burning the candle at both ends.</p>	Matt
<p><b>Referee Gear Replacements:</b> Suggest that Referees be held responsible for their gear. Give a new set once/year. Lose flags etc, referee is responsible for replacement cost.</p>	Christina
<p><b>COVID Testing/Vaccinations Update:</b> Still going on at the gym on Wednesday nights.</p>	Manny/Ricardo
<p><b>Changes to Sponsorship Discussion:</b> We are looking to make sponsorship optional this season</p>	Christina
<p><b>2022 Board:</b> still accepting applications until 2/5/22. Encourage people to apply for the positions they want. There is a committee looking at all of the applicants. They will determine who is the best fit for each position that will be presented to Manny. If you are interested in a position someone else holds, go ahead and apply.</p>	Manny
<p><b>Open Discussion:</b></p> <p>As a group we need to be diligent when walking the fields, stop and ask anyone you do not recognize on the field. An Uncle took over the practice of a 12U team. Ricardo saw him and asked who the person was. The uncle was upset that he could not take the team since he is not certified or a Volunteer. The coaches were afraid to ask the uncle to leave the field due to his size.</p>	All



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<p>We have seen a reduction in COVID cases, the masking policy will stay in effect through the end of All-Stars and Grad Series. Spring Cup policy will come from Area.</p> <p>Camen will be stepping away from the board at this time. We thank you for your service and time helping out.</p> <p>If you have someone coming to the field for something, tell Christina since they come to Christina.</p> <p>We were able to secure additional Columbia blue XL All Star hoodies.</p>	
Adjourn 8:47pm	Ricardo

## Reconciling CHASE BUS CHK ▾

ZipBooks shows

\$51,846.76  
12/1/21 balance

+

\$19,359.32  
change ⓘ

=

\$71,206.08  
12/31/21 balance

CHASE BUS CH... shows

\$51846.76  
12/1/21 balance

+

\$19,359.32  
change ⓘ

=

\$71206.08  
12/31/21 balance ⓘ


ZipBooks balance is reconciled with your CHASE  
BUS CHK balance on 12/31/21

All

Deposits \$31,951.44

Withdrawals \$12,592.12

Show All ▾

Dec 1 - Dec 31, 2021 ▾



<input type="checkbox"/>	<u>Date</u> ▲	<u>Name</u>	<u>Category</u>	<u>Amount</u>	<u>Balance</u>		
<input type="checkbox"/>	12/1/21	2142 Alhambra Unified School District	Field Expenses ▾	\$681.50	\$51,165.26	✓	▾
<input type="checkbox"/>	12/1/21	Name Blue Sombrero (11/20-11/26/21)	<a href="#">View Split</a>	\$3,907.44	\$55,072.70	✓	▾
<input type="checkbox"/>	12/1/21	Divvy	Divvy Credit Card ▾	\$4,764.43	\$50,308.27	✓	▾
<input type="checkbox"/>	12/3/21	Check #2141	O/S CHECKS - CY ▾	\$140.82	\$50,167.45	✓	▾
<input type="checkbox"/>	12/3/21	2144 David Soto	<a href="#">View Split</a>	\$352.61	\$49,814.84	✓	▾
<input type="checkbox"/>	12/3/21	2143 Jim Jaime	Sponsorships/Contributions/Dona ▾	\$75.00	\$49,739.84	✓	▾
<input type="checkbox"/>	12/6/21	Deposit - merchandise sales 3/5/21	Merchandise Revenue ▾	\$375.00	\$50,114.84	✓	▾
<input type="checkbox"/>	12/6/21	Snack Bar Deposit	<a href="#">View Split</a>	\$370.00	\$50,484.84	✓	▾

<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$20.00	\$50,504.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$20.00	\$50,524.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$20.00	\$50,544.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$15.00	\$50,559.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$15.00	\$50,574.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$15.00	\$50,589.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Concessions	▼	\$11.50	\$50,601.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$10.00	\$50,611.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$10.00	\$50,621.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$10.00	\$50,631.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$10.00	\$50,641.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$10.00	\$50,651.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Concessions	▼	\$6.50	\$50,657.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$5.00	\$50,662.84	✓	▼

<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$5.00	\$50,667.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Merchandise Revenue	▼	\$5.00	\$50,672.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Concessions	▼	\$2.50	\$50,675.34	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Concessions	▼	\$2.50	\$50,677.84	✓	▼
<input type="checkbox"/>	12/6/21	Zelle Transfer	Concessions	▼	\$2.50	\$50,680.34	✓	▼
<input type="checkbox"/>	12/6/21	2146 Dina Kasper	Sponsorships/Contributions/Dona	▼	\$150.00	\$50,530.34	✓	▼
<input type="checkbox"/>	12/6/21	2145 Barbara Ly	Concession Expenses	▼	\$107.32	\$50,423.02	✓	▼
<input type="checkbox"/>	12/8/21	Blue Sombrero (11/27-12/03/2021)	Registration Fees	▼	\$11,521.19	\$61,944.21	✓	▼
<input type="checkbox"/>	12/8/21	Check #2140	O/S CHECKS - CY	▼	\$75.00	\$61,869.21	✓	▼
<input type="checkbox"/>	12/10/21	New York Life	Sponsorships/Contributions/Dona	▼	\$500.00	\$62,369.21	✓	▼
<input type="checkbox"/>	12/10/21	Check #2132	O/S CHECKS - CY	▼	\$525.00	\$61,844.21	✓	▼
<input type="checkbox"/>	12/10/21	Check #2133	O/S CHECKS - CY	▼	\$150.00	\$61,694.21	✓	▼
<input type="checkbox"/>	12/13/21	Zelle Transfer - Jim Jaime	Tournament/National Games/Playe	▼	\$700.00	\$62,394.21	✓	▼
<input type="checkbox"/>	12/13/21	Check #2138	O/S CHECKS - CY	▼	\$4,252.00	\$58,142.21	✓	▼

<input type="checkbox"/>	12/14/21	Check #2139	O/S CHECKS - CY	\$900.00	\$57,242.21	✓	▼
<input type="checkbox"/>	12/14/21	2148 Irasema Caldera	Sponsorships/Contributions/Dona	\$72.94	\$57,169.27	✓	▼
<input type="checkbox"/>	12/15/21	Blue Sombrero (12/04-12/10/2021)	<a href="#">View Split</a>	\$7,353.31	\$64,522.58	✓	▼
<input type="checkbox"/>	12/15/21	2151 Ecaterine Manzano	<a href="#">View Split</a>	\$122.75	\$64,399.83	✓	▼
<input type="checkbox"/>	12/16/21	Check #2119	O/S CHECKS - CY	\$50.00	\$64,349.83	✓	▼
<input type="checkbox"/>	12/16/21	Check #2120	O/S CHECKS - CY	\$50.00	\$64,299.83	✓	▼
<input type="checkbox"/>	12/20/21	Zelle Transfer	Tournament/National Games Entry	\$725.00	\$65,024.83	✓	▼
<input type="checkbox"/>	12/21/21	Zelle Transfer	Tournament/National Games Entry	\$700.00	\$65,724.83	✓	▼
<input type="checkbox"/>	12/21/21	Check #1471	O/S CHECKS - PY 6/30/21	\$122.75	\$65,602.08	✓	▼
<input type="checkbox"/>	12/22/21	Blue Sombrero (12/11-12/17/2021)	<a href="#">View Split</a>	\$4,651.48	\$70,253.56	✓	▼
<input type="checkbox"/>	12/24/21	Zelle Transfer	Merchandise Revenue	\$30.00	\$70,283.56	✓	▼
<input type="checkbox"/>	12/29/21	Blue Sombrero (12/18-12/24/2021)	<a href="#">View Split</a>	\$922.52	\$71,206.08	✓	▼



ZipBooks shows

\$95,423.00

12/1/21 balance

+

\$0.80

change ⓘ

=

\$95,423.80

12/31/21 balance

✓

ZipBooks balance is reconciled with your CHASE BUS SAV balance on 12/31/21

CHASE BUS S... shows

\$95423.00

12/1/21 balance

+

\$0.80

change ⓘ

=

\$95423.80

12/31/21 balance ⓘ

All

Deposits \$0.80

Withdrawals \$0.00

Show All ▼

Dec 1 - Dec 31, 2021 ▼



<input type="checkbox"/>	<u>Date</u> ▲	<u>Name</u>	<u>Category</u>	<u>Amount</u>	<u>Balance</u>	
<input type="checkbox"/>	12/31/21	Interest Payment	Interest Income <span>▼</span>	\$0.80	\$95,423.80	✓ <span>▼</span>



## Monthly statement



**AYSO - Region 1C60**

Account: 609306

Pay cycle: Auto once monthly\*

\$7,682.97 available / \$10,000.00 limit

**Thank you for using Divvy!**

We appreciate you.

Your statement balance as of 12/31/2021 is

**\$2,317.03**

You are set up on automatic payments.

*\*The automatic payment amount that will be pulled includes your current balance plus any activity before your payment due date.*

Repayment Plan Balance

**\$0.00**

For details & upcoming payments log into Divvy.

## Summary

Previous balance	\$4,764.43
Payments	\$4,764.43
Fees	\$0.00
Adjustments	\$0.00
Transactions	\$2,317.03
<b>Statement balance</b>	<b>\$2,317.03</b>



## Payments

DATE	TYPE	AMOUNT
12/01/2021	Autodraft	\$4,764.43
<b>Total</b>		<b>\$4,764.43</b>



## **Fees**

No fees were applied this statement period.

## **Adjustments**

No adjustments were made this statement period.



## Transactions

DATE	CARD	MERCHANT	AMOUNT	NAME
12/01/2021	**** 5812	DENNYS #7253	\$116.17	Manuel M Olea
12/02/2021	**** 5812	DENNYS #7253	\$196.66	Manuel M Olea
12/03/2021	**** 5812	DENNYS #7253	\$76.91	Manuel M Olea
12/04/2021	**** 1836	DENNYS #7253	\$148.33	Christina Bentivegna
12/05/2021	**** 5006	THE HOME DEPOT #2304	\$65.62	David A Soto
12/05/2021	**** 5812	DENNYS #7253	\$96.44	Manuel M Olea
12/07/2021	**** 1836	THE HOME DEPOT #6629	\$49.22	Christina Bentivegna
12/08/2021	**** 2053	SCORE	\$389.82	Maria Reyes
12/08/2021	**** 7058	SCORE	\$41.06	Maria Reyes
12/09/2021	**** 5812	DENNYS #7253	\$92.15	Manuel M Olea
12/10/2021	**** 5812	DENNYS #7253	\$96.40	Manuel M Olea
12/11/2021	**** 5812	DENNYS #7253	\$61.10	Manuel M Olea
12/15/2021	**** 9203	STERLING VOLUNTEERS	\$150.00	Maria Reyes
12/22/2021	**** 7058	SCORE	\$240.35	Maria Reyes
12/22/2021	**** 7058	SCORE	\$251.30	Maria Reyes
12/22/2021	**** 7058	SCORE	\$11.44	Maria Reyes
12/22/2021	**** 7058	SCORE	\$19.44	Maria Reyes
12/23/2021	**** 7058	SCORE	\$214.62	Maria Reyes
Total			\$2,317.03	



## Legal

### Payments:

Your payment can (i) be made through our payment portal, via wire or ACH, or (ii) be sent to the payment address listed below. Regardless of the method, payments must be received by 5:00 p.m. in the jurisdiction in which payments are collected, at the below address, to be credited as of the day it is received. Payments we receive after 5:00 p.m. MST may not be credited to your Account until the next day.

Divvy  
13707 S 200 W Suite 100  
Draper, UT 84020

Unless you provide payment instructions or otherwise instruct Divvy in writing in connection with delivering your payment to Divvy, Divvy shall apply any payments received in the following manner:

1. Payment shall first be applied to the oldest outstanding balance between your (i) Divvy Mastercard account, if any, and (ii) Divvy Visa account, if any;
2. If any unallocated funds remain, payment shall be applied to your Divvy Mastercard account, if any; and
3. If any unallocated funds still remain, payment shall be applied to your Divvy Visa account, if any.

Payments must also be made from a US bank and payable in US dollars, or with a negotiable instrument payable in US dollars and clearable through the US banking system, whether that be a wire, ACH, or payment initiated through our payment portal and include your Account number. If your payment does not meet all of the above requirements, crediting may be delayed and you may incur late payment fees. Electronic payments must be made through an electronic payment method payable in US dollars and clearable through the US banking system. We do not accept payments in any currency other than US dollars, nor do we accept electronic payment from a non US bank account. Please do not send post-dated checks as they will be deposited upon receipt. Any restrictive language on a payment we accept will have no effect on us without our express prior written approval and consent. We will re-present to your financial institution any payment that is returned unpaid.

### Late Fee and Nonsufficient Funds Fee:

**Late Fee:** Your full balance is due at the time of your bill date. This statement represents a summary of activity during a monthly period, the balance shown on this statement may be different from what is actually owed at the time of your due date if there has been additional activity on your account. If we do not receive the full amount due by its payment due date, then we may assess a late fee equal to the greater of (i) 2.99% of all amounts past due on your Account or (ii) \$38.

**Returned Payment Fee:** If any payment submitted on your Account is returned or dishonored, including without limitation for nonsufficient funds, then we may assess a returned payment fee of \$38.

**Permission for Electronic Withdrawal:** (1) When you send payment, you give us permission to electronically withdraw your payment from your deposit or other asset account. We may process checks electronically by transmitting the amount of the check, routing number, account number and check serial number to your financial institution, unless the check is not processable electronically or a less costly process is available. When we process your check electronically, your payment may be withdrawn from your deposit or other asset account as soon as the same day we receive your check, and you will not receive that cancelled check with your financial account statement. If we cannot collect the funds electronically, we may issue a draft against your deposit or other asset account for the amount of the check. (2) By using our payment portal, submitting a payment over the phone, or any other electronic payment service of ours, you give us permission to electronically withdraw funds from the deposit or other asset account you specify in the amount you request. Payments using such services of ours received after 8:00 p.m. MST may not be credited until the next day.

**Foreign Currency Charge:** If you make a Net Purchase in a foreign currency, the Cross Border and Currency Conversion Fee's fully described in our Terms and Conditions shall be applicable.

**Credit Balance:** A credit balance shown on this statement represents money owed to you. If within the six-month period following the date of the first statement indicating the credit balance you do not request a refund or charge enough to use up the credit balance, we will send you a check for the credit balance within thirty (30) days if the amount is \$1.00 or more.

**Credit Reporting:** We may report information about your Account to credit bureaus. Late payments, missed payments, or other defaults on your Account may be reflected in your credit report.

Your card is issued by the Issuer, as defined in the Terms and Conditions.

Questions? Call Divvy Support at **1-385-352-0374**  
[getdivvy.com](https://getdivvy.com)

## Balance Sheet

AYSO - Region 1C60

July 1, 2021 - December 31, 2021

	Total
Assets	0.00
Current assets	0.00
Cash	0.00
CHASE BUS CHK	71,206.08
O/S CHECKS - CY	(2,443.75)
O/S CHECKS -PY 6/30/20	(130.00)
O/S CHECKS - PY 6/30/21	(859.25)
CHASE BUS SAV	95,423.80
Refundable Deposits	195.00
A/R -AYSO Loan Receivable	5,000.00
Current assets total	168,391.88
Assets total	168,391.88
Liabilities	0.00
Current liabilities	0.00
Refundable Deposits	100.00
Credit Accounts	0.00
Divvy Credit Card	2,317.03
Current liabilities total	2,417.03
Liabilities total	2,417.03
Equity	0.00
Prior Years' Net Assets	181,162.45
Current Year's Net Assets	(15,187.60)
Equity total	165,974.85
Liabilities and Equity total	168,391.88

**AYSO - Region 1C60**  
**Income Statement**  
**7/1/2021 to 12/31/2021**

	7/1/21 to 10/29/21	Nov	Dec	YTD Total	Budget	Under/ (Over)
<b>Sales</b>						
Registration Fees	133,220	8,120	29,161	<b>170,501</b>	154,740	(15,761)
Registration Fee Refunds	(6,435)	(100)	(100)	<b>(6,635)</b>	(3,000)	3,635
Multi - Child Discount	(220)			<b>(220)</b>		220
Merchandise Revenue	-		575	<b>575</b>		(575)
Concessions	6,251	3,490	196	<b>9,936</b>	3,600	(6,336)
Family Hardship Discount	(915)	(120)		<b>(1,035)</b>		1,035
Sponsorships/Contributions/Donations	20,289	4,539	52	<b>24,880</b>	19,750	(5,130)
<b>Sales Total</b>	<b>152,189</b>	<b>15,929</b>	<b>29,884</b>	<b>198,002</b>	<b>175,090</b>	(22,912)
<b>Expenses</b>						
Uniforms - Players - TAX PAID	24,279	8,794	928	<b>34,001</b>	48,234	14,233
Uniforms - Coaches - TAX PAID	7,992	-		<b>7,992</b>	4,940	(3,052)
Uniforms - Referees	-	3,632		<b>3,632</b>	6,308	2,675
Uniforms - Other - TAX PAID	1,146			<b>1,146</b>	3,915	2,769
Field Expenses	187		682	<b>868</b>	2,000	1,132
Equipment - Taxable (CA Only)	25,695	1,682	509	<b>27,885</b>	29,957	2,072
Concession Expenses	4,149	387	107	<b>4,644</b>	3,761	(883)
Tournament - Referees	-	150		<b>150</b>		(150)
Tournament/National Games Entry Fees	100	525		<b>625</b>	-	(625)
Merchandise Expense	-			<b>-</b>	650	650
Ads/Newsletter/Yearbook/Pictures	1,900			<b>1,900</b>	4,833	2,933
Awards & Volunteer Recognition	2,206	8,229	66	<b>10,500</b>	18,106	7,606
Donations	-			<b>-</b>	1,200	1,200
Clinic Training Expenses - Coaches	1,365		134	<b>1,499</b>	2,800	1,301
Clinic Training Expenses - Referees	-			<b>-</b>	1,750	1,750
Payments to AYSO - Inter-Regional	-	4,252		<b>4,252</b>	4,144	(108)
Payments to AYSO - Registration Fees	10,860	340	280	<b>11,480</b>	20,720	9,240
Travel:Other	-			<b>-</b>	2,550	2,550
Conferences / Meetings	785	289	884	<b>1,958</b>	2,600	642
Section/NAGM	-			<b>-</b>	2,500	2,500
Phone / Internet / Website	300			<b>300</b>	300	-
Postage	-			<b>-</b>	537	537
Freight paid for Uniforms & Equipment	-			<b>-</b>	700	700
Office Supplies	74			<b>74</b>	500	426
Bank Fees	1,344	201	548	<b>2,093</b>	3,360	1,267
Volunteer Background Screening	3,585	700	150	<b>4,435</b>	8,750	4,315
<b>Expenses Total</b>	<b>85,967</b>	<b>29,181</b>	<b>4,286</b>	<b>119,435</b>	<b>175,114</b>	55,679
<b>Operating income</b>	<b>66,223</b>	<b>(13,253)</b>	<b>25,597</b>	<b>78,567</b>	<b>(24)</b>	(78,591)



**AYSO - Region 1C60**  
**Income Statement**  
**7/1/2021 to 12/31/2021**

	7/1/21 to 10/29/21	Nov	Dec	YTD Total	Budget	Under/ (Over)
Other revenue	-	-	-	-		-
Other Income	91	-		91		(91)
Interest Income	3	1	1	5	24	19
	-			-		
Other expenses	-	-	(26)	(26)		26
	-					
<b>Net income</b>	<b>66,316</b>	<b>(13,252)</b>	<b>25,572</b>	<b>78,636</b>	<b>(0)</b>	<b>(78,637)</b>

**Chase  
Bank Reconciliation  
12/31/2021**

<b>Beginning Balance at</b>	<b>11/30/2021</b>	<b>51,846.76</b>
Blue Sombrero Deposits	28,355.94	
Tournament fees reimbursements	2,125.00	
Sponsorships	500.00	
Snack Bar Sales (includes merchandise)	970.50	
Total Deposits	<u>31,951.44</u>	31,951.44
Bank fee		
Checks Paid		(7,827.69)
Divvy Credit Card - payments		<u>(4,764.43)</u>
<b>Ending Bank Balance at</b>	<b>12/31/2021</b>	<b>71,206.08</b>
Outstanding Checks		
FYE 6/30/20	(130.00)	
FYE 6/30/21	(859.25)	
Current Year	<u>(2,443.75)</u>	<u>(3,433.00)</u>
<b>Cash Balance per books at</b>	<b>12/31/2021</b>	<b><u><u>67,773.08</u></u></b>

ZipBooks - booked date		Original	Replace- ment	Date						
**	Issued date	Check #	Check #	Cleared	First Name	Last Name	Player Name	Order #	amount	Program
UNCLEARED CHECKS - 6/30/20										
4/30/2021	3/30/2020	1328	1500		Stacy	Cun	Jason Ho	121488098	(50.00)	Spring 2020
4/30/2021	3/21/2020	1249	1501		Pricila	Rodas	Jenna Nuno	121444375	(80.00)	Spring 2020
Total for UNCLEARED CHECKS 6/30/20									(130.00)	

AYSO - Region 1C60

General Ledger

Core 2020 Uncleared Refund Checks

from 2020-07-01 to 2021-06-30

date	Date Cleared	Check #	First Name	Last Name	category	amount
3/27/2021		1289	Justine	Deno	Split	(120.00)
6/17/2021		1439	Haiyu	Cuan	Split	(240.00)
6/20/2021		1475	Gabriela	Gonzalez	Bank Fees	(2.75)
6/20/2021		1479	Tania	Cando	Split	(122.75)
6/24/2021		1487	Angelica	Rosales	Split	(20.00)
5/19/2021		2022	Phannie	Bang	Split	(140.00)
5/19/2021		2040	Ashley	Fowler	Split	(40.00)
5/19/2021		2041	Regina	Franco	Split	(22.75)
5/19/2021		2058	Benjamin	Martinez	Split	(22.75)
5/19/2021		2059	Lujuana	Medina	Split	(22.75)
5/19/2021		2060	Rosa	Molina	Split	(22.75)
5/19/2021		2066	Miguel	Pulido	Split	(20.00)
5/19/2021		2074	Vanessa	Rodriguez	Split	(22.75)
5/19/2021		2076	Ivette	Rosas	Split	(20.00)
5/19/2021		2096	Ellen	Cai	Split	(20.00)
<b>Total Outstanding Checks at 6/30/2021</b>						<b>(859.25)</b>

AYSO - Region 1C60  
General Ledger  
Core 2020 Uncleared Refund Checks  
from 2021-07-01 to 2021-09-30

O/S CHECKS - Check # CY	Name	Date Cleared	Account	Amount
8/30/2021	1526 Sarah Moody		Registration Fee Refunds	(20.00)
9/20/2021	1537 Tania Picasso		Registration Fee Refunds	(40.00)
11/15/2021	2135 Alejandro Rodriguez		Split	(82.75)
12/13/2022	2147 AYSO Region 21		Tournament/Nation Games	(700.00)
12/14/2022	2149 Michael Ball		Sponsorships/Contributions,	(75.00)
12/15/2022	2150 Ivette Rosas		Sponsorships/Contributions,	(75.00)
12/20/2022	2152 AYSO Region 21		Tournament/Nation Games	(725.00)
12/21/2022	2153 AYSO Region 21		Tournament/Nation Games	(700.00)
12/27/2022	2154 City of Alhambra		Other Expenses	(26.00)
				(2,443.75)